

REGISTER FOR THE PREMIER PUBLIC SECTOR EVENT

National Purchasing Institute



Achievement of Excellence in Procurement®

Challenge Your Mind in Scottsdale 2009

September 13-16, 2009
Doubletree Paradise Valley Resort
Scottsdale, Arizona

DOUBLETREE PARADISE VALLEY RESORT



**Institute for
supply management**

www.npicconnection.org

PRESIDENT'S WELCOME 2009

On behalf of the National Purchasing Institute, I would like to extend to you my personal invitation to "Challenge Your Mind in Scottsdale, 2009" at the 41st Annual Conference and Products Exposition in the heart of beautiful Scottsdale, Arizona.

Now more than ever, you can't afford to miss out on the opportunity to network with your professional peers and attend educational seminars and workshops to gain a fresh perspective on the latest in purchasing trends, innovative ideas, management techniques and technology. This conference opportunity will benefit your agency by providing you with critical tools for success in these very challenging times!

The Conference Program Chair, Kathleen Bender, C.P.M., CPPB, Contract Administrator for the City of Tucson, has put together an outstanding program with the best in presenters and current topics of interest in our profession. Each topic has been carefully selected to address the challenges and sometimes hidden opportunities that we collectively have as public procurement officials.

The Conference Exhibits and Sponsorships Chair, Ron Williamson, CPPB, Program Development Coordinator with the Houston-Galveston Area Council of Governments, has done an excellent job of putting together a products exposition that will showcase the latest commodities and services that our vending community has to offer.

Beth Fleming, C.P.M., CPPO, Director of Purchasing for Denton County and Chair of the Achievement of Excellence in Procurement Committee, is scheduled to make award presentations at the outset of the Conference. In its 14th year, the Achievement of Excellence in Procurement Award is sponsored by eleven major professional associations and is recognized as one of the most prestigious awards an agency can obtain.

In addition to the outstanding educational opportunities and products exposition, there will be opportunities for you to socialize with friends and network with peers and vendors. The conference will be hosted by the Paradise Valley Doubletree Resort, winner of the prestigious AAA Four Diamond Award.

It will be my pleasure to welcome each and every one of you to NPI's 41st Conference and Product Expo. I truly believe that it will be a very enjoyable time and of great value to you and your agency.



Mark Neihart, C.P.M., CPPB, A.P.P., CPM
NPI President 2009

P.S. Register early to receive the reduced conference registration fee!

NPI's 41ST ANNUAL NATIONAL CONFERENCE & PRODUCTS EXPOSITION

When? September 13 – 16, 2009

Where? The Doubletree Paradise Valley Resort
Scottsdale, Arizona

These days, you have lots of choices among conferences aimed at purchasing professionals. That's why NPI is committed to delivering a truly singular conference experience for those, like you, who are at the top of their game and want to exchange ideas with the best minds in the business without breaking the bank.

The Speakers

Visionaries. Pioneers. Mavericks. Practitioners with plenty of straight talk about success and failure.

The Program

Looking for fresh topics and approaches that work in today's economy? Our interactive sessions and workshops deliver by focusing on the fluid organizational context that purchasing professionals navigate every day. Your personal experiences and challenges drive the dialogue.

The Networking

NPI's three and a half day format means more time to network. And, we make it easy to find the fun with specially arranged activities and hospitality events.

- Welcome Reception
- Presidential Gala Dinner
- Wine & Cheese Reception

The Products Exposition

This is your opportunity to meet one on one with current suppliers, and identify potential suppliers that are focused on meeting your agency's needs. Meet top-notch suppliers and experts in one location, a rare opportunity to find out more about new and practical solutions to your challenges! Find out more about state-of-the-art products and services!

The Value

NPI members get top-tier programming – including workshops – for \$525 (early bird registrants). That's maximum bang for your buck.

About NPI

The National Purchasing Institute (NPI), founded in 1968, is geared to establishing cooperative relationships among our members for the development of efficient purchasing methods and practices in the areas of governmental, educational, airport, and institutional procurement. Our members are directly engaged in the purchasing and supply management activities of their entities in the positions of procurement managers, supplies management, purchasing agents, and buyers.

SCHEDULE AT A GLANCE

Sunday, September 13		Tuesday, September 15	
4:00 - 5:00 PM	1st Timers' Welcome Reception	8:00 - 9:30 AM	"Lean Times Requires Great Leadership "
5:00 - 6:00 PM	Welcome Reception	9:45 - 11:00 AM	"Change Management Skills for Procurement Professionals"
Monday, September 14			"Change Your Perspective: Procurement's Role in the Budget Crisis"
8:00 - 10:30 AM	Opening Ceremony and Breakfast "Prominence to Prison: Why Smart People Do Dumb Things"	11:15 AM - 12:00 PM	Business Meeting & Presentation of Officers
10:45 AM - 12:00 PM	Carlton N. Parker Award and Achievement of Excellence in Procurement Awards Ceremony	12:00 - 1:00 PM	Buyer/Supplier Lunch & Roundtable
12:00 - 1:30 PM	Lunch On Your Own	1:00 - 4:00 PM	Buyer/Supplier Expo
1:30 - 2:30 PM	"A Framework for Ethical Decision-Making in the Public Sector"	4:00 - 6:00 PM	Wine & Cheese Reception
	"Employees Don't Leave Companies, They Leave Bosses: How To Ensure You Are Not One of Those Bosses"	Wednesday, September 16	
2:45 - 3:45 PM	"The Advantage of Great Service...to You and Your Customers"	8:00 - 9:30 AM	"Laugh to keep from crying: A cartoonist's perspective"
	"Is it Greener on the Other Side (of the Pond)?"	9:45 - 10:45 AM	"Humor on Laff Support"
4:00 - 5:00 PM	"Negotiation and Conflict Management: Two Visions of How to Negotiate and Deal with Conflict Effectively"		"Price Indexing for More Effective and Efficient Contract Administration"
	"Hands off my contract!"	11:00 AM - 12:00 PM	"ISM: What we are; where we're headed"
6:00	Presidential Banquet		"How to give your RFP process an overhaul"
		12:00 - 1:30 PM	Installation of Officers and Lunch
		1:30 - 2:45 PM	"The Ten Commandments of Effective Leadership"
			"Meandering Down the Path of Recent Judicial Decisions, Pesky Contract Issues and Statutory Changes in State and Local Procurement Law"
		3:00 - 4:30 PM	"Are You Achieving Success? Achievement of Excellence in Procurement Award® (AEP)"
			"Speak to Sell Yourself"

Monday, September 14, 8:00 - 10:00 am

Opening Ceremony and Breakfast, "Prominence to Prison: Why Smart People Do Dumb Things"

Keynote Speaker Patrick Kuhse, Presentation of Colors, Mayor's Opening Remarks



This business ethics/critical thinking skills presentation will revolve around the processes and consequences of unethical behavior and how "seemingly unimportant decisions" can cause so much trouble in our lives.

Patrick Kuhse will share his life story of prominence as a stockbroker and former Certified Financial Planner, his involvement in a bribery scheme with the Oklahoma State Treasurer's Office, his subsequent flight and life as an international fugitive, eventual self-surrender and incarceration in both a foreign jail and US Federal Prisons.

We will examine the ethical dilemmas employees and management face in today's business world including: Meeting the Ethical Challenges of Leadership, Self-Renewal: Mastering Change and Dealing with Adversity, Doing the Right Thing: How to Balance your Pocketbook with your Conscience, Group Think: The Traumas and Dramas of an "Everybody's Doing It" Philosophy, The 8 Critical Thinking Errors that can Wreck a Career, The Psychology of Ethics: Why Smart People Can Do Such Dumb Things, Defining and Developing Your Own Personal Code of Ethics, Ethical Decision Making Strategies.

During Patrick's remarks, he will define business ethics, discuss common ethical dilemmas in industry, discuss why people make the ethical decisions they do, and provide insight on how to define, develop and control our own ethical behaviors.

He will conclude with a proven ethical decision-making tool that guarantees one will do the right thing.

Monday, September 14, 10:45 am - 12:00 pm

Carlton N. Parker Award and Achievement of Excellence in Procurement Awards Ceremony

Monday, September 14, 1:30 - 2:30 pm

"A Framework for Ethical Decision-Making in the Public Sector"

Professor Paul L. Melendez



Paul L. Melendez has been with The University of Arizona since 1996. He holds a B.A., M.Ed. and will complete his doctorate at The University of Arizona in August 2009 with a specialization in "privatization." He holds a joint faculty and administrative appointment serving as a Lecturer in the School of Public Administration & Policy and Director of the Ethics Program in the Eller College of Management.

As a Lecturer, he currently writes a variety of cases on personal and professional ethics and teaches courses in public policy and ethics. He has also taught courses in health care, public management, and decision-making. He currently serves as the lead faculty to the Southwest Leadership Program (SWLP) the College's longest standing executive education program for public sector and non-profit leaders.

As a Director, he developed and launched the college's first Ethics Program in 2003 which focuses on connecting academic integrity in the classroom with future behavior in the workplace. The Ethics Program has unique programs focused at the K-12 (annual High School Ethics Forum), collegiate (annual Eller Ethics Case Competition), and executive (annual Better Business Bureau Ethics Awards) levels. The Ethics Program has been the recipient of national and university awards for "innovation."

"Employees Don't Leave Companies, They Leave Bosses: How To Ensure You Are Not One of Those Bosses"

Nancy McGuire



Managing a team of professionals isn't always as easy as it looks. There are pressures from every angle, and more demands than can be prioritized in any given day. And yet as difficult as the job can be, successful companies recognize that an employee's direct boss can have the biggest influence on a professional's contribution, morale, and ongoing decision to remain with the company. This session is geared towards managers who are interested in being a great boss. Here you will learn:

1. What you will encounter in the first years: 6 hurdles you'll face and how to overcome them.
2. Communication – one size does NOT fit all: 8 considerations for ensuring better communication.
3. Behaviors that may be undermining your authority: 5 ways to re-establish credibility and authority.
4. Ongoing management of projects or teams: 10 ways to successfully lead.
5. What is this thing called Authenticity: How to be a good boss and stay true to yourself.

Monday, September 14, 2:45 - 3:45 pm

"The Advantage of Great Service...to You and Your Customers"

Ron Canham



"The customer is always right, right?" BALONY! Those who use our business or service are often unrealistic and difficult to satisfy. But several organizations have great reputations for meeting customer needs. How do they do it?

This session presents five key principles that companies with great service reputations follow to create both satisfied customers and happier employees. Whether you work in the private sector, the public sector, out of your home, or provide service to another department in your own organization makes little difference - providing good service pays. And in these challenging economic times, nothing may be more critical than the common sense idea that "we need to show people not only how much we know but also...how much we care".

"Is it Greener on the Other Side (of the Pond)?"



John Charters, MCIPS, MCMI

Whoever you are, wherever you live, sustainability is an issue. This session provides an insight into what's being done by the procurement team at Bristol City Council in England. It explains how bright ideas have been turned into actions, and how a new purchase to pay system has proved a key vehicle to improving sustainability.

Monday, September 14, 4:00 - 5:00 pm

"Negotiation and Conflict Management: Two Visions of How to Negotiate and Deal with Conflict Effectively"

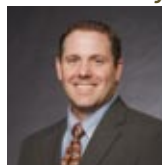
Roger E. Hartley



This one hour session will present two models of negotiating and dealing with conflict. One is the more familiar competitive method that most people pick up from parents, friends, and from purchasing items. However, most people do not know that negotiation is a learned skill that can involve tactics and strategies that provide real advantages. Some of these are considered "ethically challenged" by many when they learn them. Learning these tactics allows a person to negotiate more effectively and helps a person spot tactics that are commonly used against them.

Because the competitive form of negotiation has some real flaws, we will cover a second form of negotiation and conflict management that is designed to produce "win-win" agreements, preserve relationships, and to be more efficient. Some strategies of what some call "principled negotiation" will add to the overall mix of skills that conference attendees can take home with them, practice, and use in their work.

"Hands off my contract!"



Brian P. Garrity, C.P.M., CPPB

How do you keep Procurement with the Professionals and out of the hands of the governing body? This session will focus on drafting and implementing a model Procurement Code and the process the speaker used to get his Code adopted into Town Ordinance.

Monday, September 14, 6:00 pm

Presidential Banquet

Tuesday, September 15, 8:00 - 9:30 am

"Lean Times Requires Great Leadership"

Tim Schneider



Tough times don't last but great leaders do. *Lean Times Requires Great Leadership* examines and explores the connection between organizations that survive and thrive during difficult times and the quality of their leadership. There are no mysteries here. The companies with the best leadership will win.

Two primary dynamics are the focus of *Lean Times Require Great Leadership*. Those dynamics are the tough times themselves and the recovery from tough times. Difficult and lean times are no excuse for bunkering down or a trench mentality. They are an opportunity for great leadership to shine and earn their stripes. It is about being decisive, connecting with your team and looking at your organization in a different and more critical manner.

The Learning Objectives, Outcomes And Skills for this program are:

1. Recognize and understand the connection between organizational success and leadership quality.
2. Learn that leadership needs to be situational and difficult times requires stylistic and approach differences.
3. Learn common skills and tactics of successful leaders during difficult periods.
4. Utilize a more decisive and action oriented approach during difficulty.
5. Build competencies and skills that will inspire followership during lean and tough times.
6. Create personal action plans and strategies to implement the skills and competencies learned.
7. Review case studies to produce actions that are consistent with the skills and competencies learned.

Tuesday, September 15, 9:45 - 11:00 am

"Change Management Skills for Procurement Professionals"

Tom Mulherin



The ability to willingly adapt to, and accept change has become a common requirement for advancement in the supply chain profession at many companies. Perhaps no other skill set will be as important to your own professional growth over the next ten to twenty years as being a Master of Change. It is no longer adequate to just accept and adapt to change – future Procurement Leaders must master the change process.

Attendees will learn Change Management Skills that they will be able to put to immediate use within their organizations. Additionally they will come away with a clear understanding of how improved Change Management Skills will lead to more effective cost reduction programs. Hand-outs will include a Change Management Tool Kit, and recent case studies that will demonstrate how Change Management Skills have been used to achieve dramatic improvements in Supply Chain operations.

"Change Your Perspective: Procurement's Role in the Budget Crisis"

Christina Schipansky, CPPB



This session will focus on the valuable services procurement professionals may offer their agency in this economic climate. The session will address revenue generating contracting opportunities and volume based pricing strategies geared to save and make money for your organization. The program will also feature the money saving strategies currently being employed by Southern Arizona agencies, from the commonplace to the controversial. This session will give you tools and strategies you can take to your organization today!

Tuesday, September 15, 11:15 am - 12:00 pm

Business Meeting & Presentation of Officers

Tuesday, September 15, 12:00 - 1:00 pm

Buyer/Supplier Lunch & Roundtable

Tuesday, September 15, 1:00 - 4:00 pm

Buyer/Supplier Expo

Tuesday, September 15, 4:00 - 6:00 pm

Wine and Cheese Reception

Wednesday, September 16, 8:00 - 9:30 am

"Laugh to keep from crying: A cartoonist's perspective"

Keynote Speaker David Fitzsimmons



David Fitzsimmons is 53-years old and really should know better. Today when he's not drawing cartoons or yelling at his T.V. he's talking to other boomers about his medications. The Political Cartoonist for The Arizona Daily Star, David, has been drawing cartoons and fire since 1986. David Fitzsimmons has drawn cartoons at the Arizona Daily Star since Padre Kino was a subscriber and Geronimo was a paperboy. He was even here when the construction on I-10 began. Fitz claims to be the "fastest pen west of the Potomac." He also claims his back porch is clean and his children are intelligent and well-behaved.

His big break came when then Editorial Page Editor Tony Snow, yes, that Tony Snow, hired him to be his staff editorial cartoonist at The Daily Press of Newport News, Virginia.

David has 3 kids (one of each), 1 dog, 1 cat and the mouse is missing. He enjoys gardening, reading hate mail from irritated readers, yelling at the T.V. and making his kids laugh.

The readers who write Letters to the Editor are his biggest source of joy. One writes "Fitz is a lowdown no-good cheapshot artist who doesn't know anything." Fitz has been called, "a poor excuse for a mudslinging cheap-shot artist", and "... the biggest \$@#!#! I've ever seen." And that was from his mother.

A Flaming Moderate at the vital fringe of America's center he is sufficiently deluded to consider himself a snappy dresser. The location of his "born to doodle" tattoo remains secret.

Wednesday, September 16, 9:45 - 10:45 am

"Humor on Laff Support"

David Fitzsimmons

From the comedy club to the office cooler. When humor works and when it just floats in the Punch Bowl and every stares in horror. Why? I'll tell you why. We'll diagram humor and describe all the variations. How attitude shapes humor. I'll break down the formula for joke writing. The art of the preemptive joke. I'll make you into comedy writing teams and ask you to craft a joke about yourselves. I will demonstrate how-- when leading a meeting or motivating colleagues-- ya gotta find the "funny." The way of the fool rules.

"Price Indexing for More Effective and Efficient Contract Administration"

Sharon L. Hauht, CPSM, C.P.M.



Want the best prices on your contracts from Day One? Confused by price indexes and which one to use? At price adjustment time, not sure the supplier is asking for a fair and reasonable price adjustment? Missing out on cost savings opportunities by asking for price decreases? The goal of this workshop is to help your contract administration become more effective and efficient by helping you understand:

- The difference between the most common price indices
- How to choose the right one for your contract
- How to develop the best price escalation language for your contract
- The formula used to figure the percentage change in prices
- How to use the internet to easily verify the percentage change in prices for the most common indices

Attendees will take away suggested price adjustment language to help develop their own contract language and easy to follow instructions to determine a fair and reasonable price adjustment during contract administration.

Wednesday, September 16, 11:00 am - 12:00 pm

"ISM: What we are; where we're headed"

Jan Miller

The Mission of ISM is to Lead Supply Management. Discover the ongoing initiatives as well as those scheduled for implementation to create an awareness of and elevate the perception of supply management and supply management professionals in the business community. Members of the Institute for Supply Management™, with their busy schedules, often aren't aware of resources available to assist them in their professional lives. Please join us to take a closer look at how you can take full advantage of the benefits of your membership in ISM, details of the Certified Professional in Supply Management® (CPSM®) program and opportunities for being involved.

"How to give your RFP process an overhaul"



Brenda Stopani, C.P.M., CPPB

How one procurement department took a hard look at its RFP process by enlisting the assistance of multiple public procurement agencies across the country. See the analysis, common pitfalls, best practices and ways to implement recommended changes.

Wednesday, September 16, 12:00 - 1:30 pm

Installation of Officers and Lunch

Wednesday, September 16, 1:30 - 2:45 pm

"The Ten Commandments of Effective Leadership"

Tim Schneider

The Ten Commandments of Effective Leadership In this program, participants are guided through the unwavering characteristics, skills and traits of great leadership and the skills and competencies associated with each commandment. Participants will also learn how to test their leadership abilities against the commandments to see where they could be more effective and successful.

The Learning Objectives, Outcomes And Skills for this program are:

1. Understand the underlying principle of the art of leadership.
2. Learn the ten commandments of leadership and the application of each in everyday situations.
3. Utilize supporting skills and competencies for each of the leadership commandments.
4. Recognize the importance of leadership on the overall success of any organization.
5. Contrast core leadership principles with fads and current events.
6. Create personal action plans and strategies to implement the skills and competencies learned.
7. Review case studies to produce actions that are consistent with the skills and competencies learned.

"Meandering Down the Path of Recent Judicial Decisions, Pesky Contract Issues and Statutory Changes in State and Local Procurement Law"

Margaret E. McConnell, J.D., Assistant General Counsel, Maricopa Community Colleges



This session will be a whirlwind tour of a variety of types of procurement law issues. It will include a summary of some of bid protests and contract claims that made their way to the courts in the past couple of years, and how they turned out. The session will also take a look at troublesome contract issues, such as limits of liability and indemnity provisions, and discuss some efforts by public procurement officials to address those. Finally, the sessions will cover some areas where procurement statutes or ordinances may need to change, or

be changing, particularly with federal stimulus funds, such as in the area of alternative project delivery methods for the construction of infrastructure.

Wednesday, September 16, 3:00 - 4:30 pm

"Are You Achieving Success? Achievement of Excellence in Procurement Award® (AEP)"

Beth D. Fleming, C.P.M., CPPO



Are you interested in learning more about the Achievement of Excellence in Procurement Award® (AEP) for your agency? Or are you a past recipient and want to refine your application and/or learn about the on-line application process? This session will focus on the program, its goals and criteria development, and submission issues. It will also focus on the 2010 application with a summary of the changes and will include tips on submitting a successful application. It will provide a tutorial on the process to submit your application on-line for 2010.

"Speak to Sell Yourself"

Debbie Christofferson, CISSP, CISM



Communication is the most critical business skill today, and public speaking is a major component. Do people listen and act when you talk? Do your presentations gets results?

Or do your knees knock and your heart turns cold with fear? Confront your fears and take charge of yourself and your business, through more effective speaking in any venue and form. We'll show you how in easy steps that anyone at any stage can learn from and grow.

We'll share practical applications in your everyday work and life, and examples of how you can differentiate yourself in small or large ways. We'll define what speaking is and what it means to you. We'll show you examples of failure, and what you can do to avoid it.

In short, we'll help you increase your results every time you open your mouth, to improve every aspect of your career, business and life. We'll help you get what you really want!



The Doubletree Paradise Valley Resort/Scottsdale hotel, winner of the prestigious AAA Four Diamond Award, offers luxury, resort amenities, and visually stunning Sonoran Desert views on 22 acres of lush, tropical paradise in Scottsdale, Arizona. This Diamond in the Desert is just minutes from Scottsdale Fashion Square Mall (the largest mall in the Southwest), Arizona State University, and the hundreds of shops, boutiques, galleries, pubs, and eateries in historic Old Town Scottsdale.

Located only 12 miles from Phoenix Sky Harbor International Airport, Doubletree Paradise Valley Resort/Scottsdale hotel, provides the perfect backdrop for a carefree family vacation, dream wedding, memorable convention, or romantic getaway. With 378 spacious guest rooms and 40,000 square feet of flexible meeting space, the Doubletree Paradise Valley Resort/Scottsdale hotel will exceed your expectations.

The conference rate of \$122/night plus tax (currently 11.92%) is available for NPI Conference Participants. Please request the group rate for "The National Purchasing Institute, Inc." To obtain this rate, reservations must be made by August 19, 2009 and are subject to availability. Call 480-947-5400.

To reserve your room online, visit www.npiconnection.org and go to the "Upcoming Events"- "NPI Conference" page.

DELEGATE REGISTRATION FORM

41ST ANNUAL CONFERENCE AND PRODUCT EXPOSITION • SCOTTSDALE, ARIZONA • September 13 - 16, 2009

Name (last, first) _____ Certification(s) _____

Name to be printed on badge _____

Title _____ Agency/Organization _____

Guest Name _____

Mailing Address _____

Phone (_____) _____ Fax (_____) _____

E-mail Address _____

Any special dietary needs or special accommodations you may require? _____

Is this your first NPI Conference? Yes No

CONFERENCE FEES: These fees cover all scheduled sessions and events, per person, if received by August 15, 2009. Fees increase by \$50 if received after this date. The non-NPI member full conference fee includes membership benefits in NPI (if eligible) from time of registration through January 15, 2010.

	Early Registration Fee	Fee if Received after August 15th	
<input type="checkbox"/> NPI member conference fee	\$525.00	\$575.00	\$ _____
<input type="checkbox"/> Affiliate/NPI Chapter member fee*	\$525.00	\$575.00	\$ _____
<input type="checkbox"/> Non-member fee	\$625.00	\$675.00	\$ _____

*This rate applies to non-NPI members who are members of an NPI chapter, ISM affiliate, or Recipient of Achievement of Excellence in Procurement.

SINGLE DAY CONFERENCE REGISTRATIONS

Check Conference Day(s): Monday Tuesday Wednesday \$190/Day \$ _____

RETIRED NPI MEMBER AND SPOUSE/GUEST FEES:

Retired members of NPI and delegates' spouse/guests may attend the conference and products exposition at no charge, but must purchase tickets for the following functions.

	Number of guests	
Welcome Reception	Sept. 13, 2009	\$50/person
Opening Ceremony and Breakfast	Sept. 14, 2009	\$25/person
Presidential Banquet	Sept. 14, 2009	\$75/person
Buyer Supplier Lunch	Sept. 15, 2009	\$40/person
Wine & Cheese Reception	Sept. 15, 2009	\$40/person
Installation Luncheon	Sept. 16, 2009	\$35/person
Full Meal Package	Sept. 16, 2009	\$250/person
TOTAL:		\$ _____

PAYMENT METHOD:

Enclosed is my check or money order, payable to N.P.I. in the amount of \$ _____

Charge my VISA MASTERCARD AMERICAN EXPRESS

Amount Authorized: _____ Card Number: _____ Exp. Date: _____

Name on Card: _____ Signature: _____

PLEASE FORWARD APPLICATION AND PAYMENT TO:
 MAIL: National Purchasing Institute • Delegate Registration • PO Box 370192 • Las Vegas NV 89137
 FAX: 702-967-0744 • Phone: 866-877-7641

National Purchasing Institute



Achievement of Excellence in Procurement®

National Purchasing Institute, Inc.
PO Box 370192
Las Vegas, NV 89137

SEPTEMBER 13-16, 2009

The Doubletree Paradise Valley Resort

Scottsdale, Arizona

www.npicconnection.org

Photo courtesy Scottsdale Convention and Visitors Bureau.