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President's Message

On behalf of the National Procurement Institute Board of Directors and its members, I am excited about the 45th Annual Conference & Products Exposition and the 18th Annual Presentation of the Achievement of Excellence in Procurement Awards where the Gateway to Success is achieved through procurement excellence.

The National Procurement Institute, founded in 1968, is geared towards establishing cooperative relationships among its members for the development of efficient purchasing methods and practices in the areas of governmental, educational, airport and institutional procurement. Members are directly engaged in the purchasing and supply management activities of their entities in the positions of procurement managers, supply management, purchasing agents and buyers.

NPI is committed to delivering a truly singular conference experience for those who are at the top of their game or first timers that want to exchange ideas with the best minds in the procurement arena.

The conference program will provide educational topics and approaches that work in today's economy. Each session and workshops are designed to deliver by focusing on organizational context

that procurement professionals utilize on a daily basis. Whether you are new to procurement or an experienced veteran you will benefit through the educational experience and obtain valuable information that you can begin implementing immediately. The Achievement of Excellence in Procurement is highlighted throughout the conference program. A panel discussion will benefit delegates who are beginning the Achievement of Excellence in Procurement Award application process, as well as past awardees who want to improve on future applications. Don't miss this interactive session and hear the strategies of those who are achieving procurement excellence in their organizations.



The conference theme is, "Achieving Procurement Excellence in 2013, The Gateway to Success". You will have the opportunity to engage in workshops, seminars, products exposition and networking! Feel free to ask lots of questions, learn as much as you can at the workshops, visit with the many suppliers at the Products Exposition, exchange business cards for the purpose of networking and enjoy the many exciting opportunities that NPI and St. Charles has to offer.

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In addition to the exceptional educational program and products exposition, there will be opportunities for you to socialize with friends and network with peers and vendors. The conference hotel, the beautiful Ameristar Resort Hotel, is located in historic St. Charles, Missouri featuring free overnight parking and accessible to the St. Louis Airport.

Make the commitment to “Achieve Procurement Excellence in 2013, The Gateway to Success”. I look forward to meeting with you and encourage you to join us in St. Charles, Missouri October 6-9, 2013.

Edward McMullen
NPI President 2012-2013

45th Annual Conference and Products Exposition

The Ameristar Casino Resort Spa is proud to host the National Procurement Institute, Inc’s 45th Annual National Conference & Products Exposition and the 18th Annual Presentation of the Achievement of Excellence in Procurement Awards. NPI will hold the conference at the beautiful Ameristar in St. Charles (metro St. Louis area), Missouri, October 6 through 9, 2013. Come join the purchasing community for the annual series of workshops, seminars, and products exposition. Don’t miss out on a great networking opportunity and a chance to discover St. Charles. Click [here](#) for more information.

Top 10 Reasons to Attend the 45th NPI Annual Conference and Products Exposition:

10. **It’s Not Too Late!** Everyone is busy, life happens, and we miss out on opportunities because we missed the deadline...but it’s not too late to register for the NPI Conference.
9. **Check us out!** Maybe you’ve heard about the NPI conference, but have not had the opportunity to attend; or maybe you haven’t attended an NPI conference recently. Join us in St. Charles and learn about our association, our leadership, and our commitment to advance the public procurement profession.
8. **Get involved!** Whether you are a potential member, a new member, or a tenured member, there are many opportunities to serve on an NPI team or committee! Attend the conference, speak with current Board members, and sign-up to serve. Get involved, and make a contribution to the future of public procurement.
7. **We are Unique!** Tired of attending basic procurement sessions at other conferences? NPI offers a unique educational program. NPI focuses on management/leadership skills, and AEP





Ameristar Casino Resort Spa, Streetscape

- evaluation criteria. We want to attract leaders in public procurement, mentor those who aspire to be leaders, and provide educational sessions related to the AEP program.
6. **What’s New?** Learn about the latest and greatest products and services at the Vendor Exposition! NPI’s Exhibitor Partners will be in attendance, and they are eager to share information with you!
5. **We Speak from Experience!** NPI is fortunate to have former NPI leaders who are willing to share their experiences and expertise with our delegates. NPI is proud to announce that we have 7 former NPI Presidents, as well as other industry leaders, presenting sessions at this conference.

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4. **Get Connected!** Networking is crucial in our profession. This conference provides great networking opportunities with public procurement colleagues from around the nation. The networking activities and interactive sessions are great platforms to share your problems, solutions, and best practices with people who understand the issues we face as public procurement officials.
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- Ameristar Casino Resort Spa, Amerisports Bar*
3. **Education is Power!** Whether you are working towards a certification, renewing a certification, or looking for ways to improve your procurement program, take advantage of 15.5 CEH's by attending the NPI Conference!
 2. **Best Value!** This is THE conference that provides the BEST VALUE at an economical price! Educational sessions, networking sessions, and a products exposition...it's all available at the NPI Conference.
 1. **Achieving Procurement Excellence!** Be recognized in front of your professional colleagues for earning the AEP award, attend the AEP panel discussion to help your organization better understand the AEP criteria, or attend sessions that cover AEP related topics that can help you achieve your AEP goals. Our #1 goal is to help your organization achieve procurement excellence!
- 
- Ameristar Casino Resort Spa, King Room*

Don't miss this great opportunity! Register for the NPI Conference now at: www.npicconnection.org.

Keynote Speaker



PATRICK SNOW RETURNING KEYNOTE SPEAKER FOR THE 45TH ANNUAL NATIONAL CONFERENCE

NPI is excited to announce that Patrick Snow will be returning as this year's Keynote Speaker for the NPI 45th Annual National Conference & Products Exposition! Patrick will present 'Leading in Tough Times' during the opening session, which is relevant in today's economy. Patrick will also present a bonus session later in the day.

Known as "The Dean of Destiny," Patrick Snow is an international best-selling author, professional keynote speaker, publishing coach, and Internet entrepreneur. He firmly believes we can all achieve our individual and organizational destinies when we "Dream, Plan, Execute, and Soar." Patrick Snow has electrified and inspired more than 1,500 audiences worldwide over the last 20 years to create their own destinies and get exactly what they want out of life and work.

Don't miss this opportunity to attend these great sessions presented by a sensational speaker!

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■■■ SCHEDULE AT A GLANCE

SCHEDULE AT A GLANCE		
Sunday, October 6		
<p>6:00 - 6:30 PM</p> <p><i>The Nightclub Lounge</i> 1st Timers' Welcome Reception</p> <hr/> <p>6:30 - 8:00 PM</p> <p><i>The Nightclub Lounge</i> Welcome Reception</p>	<p>9:45 - 10:45 AM</p> <p><i>Imagination C & D</i> "Inspiring Your Purchasing Team through Tough Times"</p> <p><i>Imagination A & B</i> "Where Am I? Pinpointing your location on the Journey to Excellence"</p> <hr/> <p>11:00 AM - 12:00 PM</p> <p><i>Imagination A & B</i> "Negotiation Strategies in the Public Sector Part 1"</p> <p><i>Imagination C & D</i> "Performing Due Diligence while Providing Excellent Customer Service"</p> <hr/> <p>12:00 - 1:00 PM</p> <p><i>Bottleneck Blues Bar</i> Buyer/Supplier Lunch & Roundtable</p> <hr/> <p>1:00 - 4:30 PM</p> <p><i>Discovery A & D</i> 45th Annual Products Exposition and Wine & Cheese Reception</p> <hr/> <p>6:00 - 9:00 PM</p> <p><i>Discovery B & C</i> Presidential Banquet and Carlton N. Parker Award Presentation</p>	
Monday, October 7		
<p>8:00 - 9:30 AM</p> <p><i>Discovery B & C</i> Opening Ceremony and Breakfast "Leading in Tough Times"</p> <hr/> <p>9:45 - 10:45 AM</p> <p><i>Discovery B & C</i> NPI Platinum Partner General Session "Sourcing? Contracts? Co-ops? A National Perspective of the Evolving Cooperative Landscape"</p> <hr/> <p>11:00 AM - 12:00 PM</p> <p><i>Imagination A & B</i> "Business Diversity"</p> <p><i>Imagination C & D</i> "Marketing Your Purchasing Department – How Buyers need to be 'sellers' too!"</p> <hr/> <p>12:00 - 1:00 PM</p> <p><i>Discovery B & C</i> Achievement of Excellence in Procurement Presentations Lunch</p> <hr/> <p>1:30 - 3:00 PM</p> <p><i>Imagination A & B</i> "Gateway to Procurement Excellence: How to Apply for the 19th Annual AEP Award – Panel Discussion"</p> <p><i>Imagination C & D</i> "Taking the Mystery out of CPI/PPI Indices"</p> <hr/> <p>3:30 - 5:00 PM</p> <p><i>Imagination A & B</i> "The Competitive Sealed Proposal Process and Negotiations to Achieve Best Value in Public Procurement"</p> <p><i>Imagination C & D</i> "Balancing Family and Work, Beating Stress, and Staying Healthy"</p> <hr/> <p>6:30 - 9:00 PM</p> <p style="text-align: center;">VIP Dinner</p>	<p style="text-align: center;">Wednesday, October 9</p> <p>Breakfast On Your Own</p> <hr/> <p>8:00 - 9:30 AM</p> <p><i>Imagination A & B</i> "Selection and Budgeting of Non-Professional Consultants"</p> <p><i>Imagination C & D</i> "Disaster Preparedness – Lessons Learned from a Small Town"</p> <hr/> <p>9:45 - 10:45 AM</p> <p><i>Imagination A & B</i> "Negotiation Strategies in the Public Sector Part 2 "</p> <p><i>Imagination C & D</i> "Electronic Organization for Workplace Efficiency"</p> <hr/> <p>11:00 AM - 12:00 PM</p> <p><i>Discovery B & C</i> Annual Business Meeting and Presentation of Officers</p> <hr/> <p>12:00 - 1:30 PM</p> <p><i>Discovery B & C</i> Installation of Officers & Lunch</p> <hr/> <p>1:30 - 3:00 PM</p> <p><i>Imagination A & B</i> "Case Studies from the Greying Workforce"</p> <hr/> <p>3:30 - 5:00 PM</p> <p><i>Imagination A & B</i> Closing General Session "Password +Plus for Procurement"</p>	
Tuesday, October 8		
<p>Breakfast On Your Own</p> <hr/> <p>8:00 - 9:30 AM</p> <p><i>Imagination A & B</i> "Managing P-Card Risk"</p> <p><i>Imagination C & D</i> "10 Strategies and Best Practices from Top Public Sector Procurement Organizations Around the Globe"</p>		

AEP

AEP Fun Facts:

Only six agencies have won the AEP Award for all 18 years since the award program began (1996):

- City of Plano, TX
- City of Tucson, AZ
- Denton County, TX
- Las Vegas Convention & Visitors Authority, NV
- Orange County Government, FL
- Washoe County, NV



393 different agencies have received the award in the 18 years since the program began.

2013 AEP AWARD STATISTICS

Awards by State	
Texas	43
California	36
Florida	22
Arizona	16
Georgia	12
Maryland	6
Nevada	6
Virginia	5
Colorado	3
Kansas	3
Michigan	3
New Mexico	3
Missouri	2
New York	2
Tennessee	2
Utah	2
Washington	2
Alberta, CANADA	1
District of Columbia	1
Illinois	1
Iowa	1
Maine	1
New Jersey	1
Ohio	1
Oklahoma	1
Oregon	1
West Virginia	1
Wyoming	1
TOTAL AWARDS	179

2013 Awards by Agency Type

City	58
County	43
Higher Education	17
School District	23
Special District	23
State Agency	15

21 agencies won their first award in 2013.

2013 Awards by Number of Wins

# of wins	# of Agencies
1	21
2	18
3	8
4	23
5	10
6	10
7	10
8	7
9	19
10	6
11	10
12	4
13	9
14	7
15	4
16	6
17	1
18	6



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Congratulations to all recipients of the 2013 Achievement of Excellence in Procurement Award!

Academy School District 20, CO
Greg Stephens, District Contract Officer

Alachua County Board of County Commissioners, FL
Larry M. Sapp, CPM, CPPB, Purchasing Manager

Alamo Colleges, TX
Jeremy Taub, Contracting Coordinator

Anne Arundel County Public Schools, MD
Deborah Groat, C.P.M., CPPB, Supervisor of Purchasing

Arapahoe County, CO
Keith Ashby, CPPO, Purchasing Manager

Arizona Department of Administration, AZ
Jean Clark, FNIGP, CPPO, C.P.M., CPPB, CPM, State Procurement Administrator

Arizona State University, AZ
Bettye Williams, C.P.M., Associate Director Purchasing

Atlanta Independent School System, GA
Randall Sellers, Director Procurement Services

Baltimore County Public Schools, MD
Richard Gay, CPPO, RSBO, Manager

Bernalillo County, NM
Lisa Sedillo-White, Purchasing Director

Bexar County, TX
Daniel Garza, Purchasing Agent

Bi-State Development Agency d/b/a Metro, MO
Larry Jackson, C.P.M., CPSM, Vice President of Procurement, Inventory and Supplier Diversity

Brazoria County, TX
Lesa Girouard, C.P.M., Purchasing Director

Bureau of Internal Business Services (City of Portland), OR
Christine Moody, CPPO, Chief Procurement Officer

Cal State Fullerton, CA
Sally Yassine, C.P.M., Associate Director

California State Polytechnic University, Pomona, CA
Kathleen Prunty, C.P.M., Director

California State University San Marcos, CA
Bella Newberg, Director

Central Arizona Project, AZ
Douglas Nicholson, CPM, CPPB, Purchasing Supervisor

Central Contra Costa Sanitary District, CA
Stephanie King, Purchasing & Materials Manager

Charlotte County Board of Commissioners, FL
Kimberly Corbett, C.P.M., CPPB, Senior Division Manager - Purchasing

Charlotte County Public Schools, FL
Greg Herlean, CPPO, CPCPM, Director of Purchasing

City of Allen, TX
Debra Morris, CPPO, Purchasing Manager

City of Alpharetta, GA
Thomas Harris, C.P.A., Director of Finance

City of Arlington, TX
Debra Twinam, CPPO, CPPB, Purchasing Manager

City of Burbank, CA
Paul Herman, CPPO, CPPB, Purchasing Manager

City of Cedar Park, TX
Cindy Hallett, C.P.M., Purchasing Manager

City of Chandler, AZ
Mike Mandt, CPPB, Purchasing & Materials Manager

City of College Station Fiscal Services, TX
Cheryl Turney, C.P.M., Assistant Director Fiscal Services

City of Concord, CA
Debbie Wellnitz, MBA, Purchasing Manager

City of Denton, TX
Elton Brock, MBA, CTPM, CTCM, C.P.M., Manager, Material Management and Purchasing

City of Edmonton, Alberta CANADA
Dan Lajeunesse, SCMP, MBA, Manager, Materials Management

City of Farmington, NM
Edward Smylie, CPPO, Purchasing Officer

City of Flagstaff, AZ
Rick Compau, C.P.M., CPPO, CPPB, Purchasing Director

City of Fort Lauderdale, FL
Kirk Buffington, CPPO, C.P.M., MBA., Deputy Director of Finance

City of Fort Worth, TX
Jack Dale, JD, CPPB, Purchasing Manager

City of Frisco, TX
Thomas Johnston, CPPO, C.P.M., CPO/ Director Administrative Services

City of Garland, TX
Gary Holcomb, CPPO, Director of Materials Management

City of Huntsville, TX
Billie Smith, CPPO, Purchasing Manager

City of Hutto, TX
Randy Barker, CPPO, CPPB, Internal Services Manager

City of Irvine, CA
Tracy Hamilton, C.P.M., CPIM, Purchasing Agent

City of Las Vegas, NV
Yolanda Jones, C.P.M., APP, Manager, Purchasing and Contracts

City of League City, TX
Cherell Daeumer, CPPB, Purchasing Manager

City of Lee's Summit, MO
Barbara Poole, CPPB, Assistant Procurement & Contract Services Manager

City of Lewisville, TX
Todd White, C.P.M., Purchasing Manager

City of Livermore, CA
Doug Alessio, Administrative Services Director

City of Memphis, TN
Eric Mayse, Purchasing Agent

City of Mesa, AZ
Alyce Bengé, C.P.M., CPPO, Purchasing Administrator

City of Mesquite, TX
Le Sealey, CPPB, Manager of Purchasing

City of Naperville, IL
Michael Bevis, J.D., CPPO, CPSM, C.P.M., PMP, Chief Procurement Officer

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City of North Richland Hills, TX

Jerry Lewandowski, Purchasing Manager

City of Olathe, KS

Stephanie Creed, CPPO, CPPB, Procurement Manager

City of Phoenix, AZ

James Scarboro, C.P.M., CPPO, Deputy Director

City of Plano, TX

Diane Palmer-Boeck, CPPO, CPPB, Chief Purchasing Officer

City of Port Arthur, TX

Shawna Tubbs, CPPO, CPPB, Purchasing Manager

City of Port St Lucie, FL

Gina Jolly, Contract Facilitator

City of Rancho Cucamonga, CA

Keri Hinojos, CPPB, Senior Buyer

City of Richardson, TX

Pam Kirkland, CPPB, CPPO, Purchasing Manager

City of Richmond, CA

Oflavia Alvarez, CPPB, Senior Buyer

City of Riverside, CA

Art Torres, CPM, Purchasing/Risk Manager

City of Rochester Hills, MI

Jean Farris, CPPB, Supervisor of Procurement

City of Roswell, GA

Charise Glass, CPPB, Buyer II

City of San Antonio, TX

Troy Elliott, CPA, Finance Director

City of San Diego, CA

Dennis Gakunga, Director - Purchasing & Contracting

City of Scottsdale, AZ

James Flanagan, Purchasing Director

City of Southlake, TX

Sharen Jackson, Chief Financial Officer

City of St Petersburg, FL

Louis Moore, CPPO, CPPB, Procurement & Supply Management Director

City of Sunnyvale, CA

Pete Gonda, CPPO, Purchasing Officer

City of Tampa, FL

Gregory Spearman, CPPO, FCCM, Director of Purchasing

City of Tempe, AZ

Michael Greene, C.P.M., Procurement Administrator

City of Tucson, AZ

Marcheta Gillespie, CPPO, C.P.M., CPPB, CPM, Interim Director of Procurement

City of University Park, TX

Christine Green, C.P.M., Purchasing Agent

City of Victoria, TX

Gilbert Reyna, Finance Director

City of Wichita, KS

Melinda Walker, C.P.M., Purchasing Manager

City of Winter Park, FL

Carrie Woodell, CFCM, CPPO, C.P.M., FCPM, Purchasing Manager

City of Yuba City, CA

Spencer Morrison, Accountant

Clark County School District, NV

Bramby Tollen, Purchasing Director

Clayton County Public Schools, GA

Lonita Collier, CPPO, C.P.M., CFO, Director of Business Services

Cleveland Metroparks, OH

Ron Ciancutti, MBA, Director of Procurement

Cobb County School District, GA

Alisa Morningstar, CPPO, Director Procurement Services

Cochise County, AZ

David Seward, C.P.M., CPPO, Procurement Director

Collin County, TX

Michalyn Rains, CPPO, CPPB, Purchasing Agent

Collin County Community College District, TX

Cindy White, CPPO, CPPB, Director of Purchasing

County of Alameda, CA

John Glann, Purchasing Manager

County of Kern, CA

Jeff Frapwell, Asst County Administrative Officer for General Services

County of Loudoun, VA

Donnie Legg, CPPB, CPPO, Purchasing Agent/Manager of Procurement

County of Placer, CA

Brett Wood, CPPO, CPPB, Purchasing Manager

County of Roanoke, Virginia, VA

Rebecca Owens, MBA, Director of Finance

County of Sacramento, CA

Craig Rader, CPPB, CPPO, Purchasing Agent

County of San Bernardino, CA

Laurie Rozko, Director

County of San Diego, CA

Winston McColl, CPCM, Director, Purchasing & Contracting

County of Sonoma, CA

Ginny Bauer, B.A., CPPB, Assistant Purchasing Agent

Dallas Area Rapid Transit, TX

John Adler, CPPO, Vice President, Procurement

Dallas-Fort Worth International Airport Board, TX

Gregory Spoon, CPSM, CPSD, Vice President, Procurement & Materials Management

DeKalb County, GA

Kelvin Walton, CPPB, Director and Chief Procurement Officer

Denton County, TX

Beth Fleming, CPSM, C.P.M., CPPO, Director of Purchasing

Department of Citywide Administrative Services (City of New York), NY

Sergio Paneque, Deputy Commissioner - Chief Acquisition Officer

Department of Technology, Management & Budget (State of Michigan), MI

Jeff Brownlee, Chief Procurement Officer

District School Board of Pasco County, FL

Michael Woodall, CPPO, Purchasing Agent

Division of Purchases (State of Maine), ME

Michael Wenzel, CPPO, Director

Frederick County Government, MD

Diane George, CPPB, Director of Procurement and Contracting

Fulton County Government, GA

Felicia Strong-Whitaker, CPPO, Interim Director

Fulton County Schools, GA

Angela Young, CPPB, Executive Director

General Service Agency (County of Ventura), CA

Rosa Cenicerros, CPPO/CPM, Procurement Services Manager

Georgia Building Authority, GA

Rey Palma, CPPO, CPPB, MPA, Procurement Services Manager

Georgia Technology Authority, GA

Charles Brooks, Director, Procurement

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Gwinnett County Board of Commissioners, GA

Roslyn Forstot, Purchasing Director

Harris County, TX

DeWight Dopslauf, C.P.M., CPPO, Purchasing Agent

Hillsborough County Aviation Authority, FL

Edward Haines, CPPO, CPPB, Director of Procurement

Hillsborough County Board of County Commissioners, FL

John Hollingshead, CPPB, Division Director

Howard County, Maryland, MD

Darla Herbold, CPPB, CPPO, Purchasing Administrator

Inland Empire Utilities Agency, CA

Cameron B. Langner, Manager of Contracts and Procurement

Inter-American Development Bank, Washington, DC

Marilyn A. Sussan, C.P.M., Division Chief

Iowa State University, IA

Cory Harms, Associate Director of Purchasing

Irvine Ranch Water District, CA

Alex Aguilar, Purchasing Manager

Johnson County, KS

Marilyn Bell, CPPO, CPPB, MPA, Purchasing Manager

Lansing Community College, MI

Seleana Samuel, CPPO, Director of Purchasing

Las Vegas Convention & Visitors Authority, NV

Penny Marchell, C.P.M., Sr. Manager of Purchasing

Maricopa County, AZ

Wes Baysinger, Chief Procurement Officer

McAllen Independent School District, TX

Lorena Garcia, CPPB, Director of Purchasing

Memphis City Schools Unified District, TN

Jacqueline Saunders, CPPO, Director of Procurement

Miami-Dade County, FL

Miriam Singer, CPPO, FCPM, PCPA, Chief Procurement Officer/Assistant Director

Mohave County, AZ

Annie Newton-Fruhwirth, CPPB, Procurement Manager

Mohave Educational Services Cooperative, Inc., AZ

Deborah Sandoval, Director of Outreach and Education

Montgomery County Maryland, MD

David Dise, CPPO, Director

Montgomery County Public Schools, MD

Philip J. McGaughey, Jr., CPPO, CPPB, CIA, Director

Newton County School System, GA

Greg Goins, CPPB, Procurement Coordinator

North Texas Tollway Authority, TX

Felix Alvarez, MPA, CPPO, Sr. Director of Procurement and Business Development

Northside Independent School District, TX

Eric Walls, Director of Purchasing

Office of Management and Enterprise Services (State of Oklahoma), OK

Scott Schlotthauer, B.A. and C.P.M., State Purchasing Director

Office of the Chancellor (The California State University), CA

Tom Roberts, Director of Contract Services & Procurement

Office of the Governor (Commonwealth of Virginia), VA

Richard Sliwoski, P.E., Director

Old Dominion University, VA

Rick Berry, Executive Director, Construction and Procurement Services

Orange County Fire Authority, CA

Debbie Casper, C.P.M., CPPB, Purchasing & Materials Manager

Orange County Sanitation District, CA

Marc Dubois, C.P.M., Purchasing, Contracts and Materials Management Manager

Orange County Transportation Authority, CA

Virginia Abadessa, Director

Orlando-Orange County Expressway Authority, FL

Claude Miller, CCS, Director of Procurement

Parker County, TX

Deena Nichols, CPPO, Purchasing Agent

Pima County, AZ

L. George Widugiris, C.P.M., Director

Pinellas County Board of County Commissioners, FL

Joseph Lawro, CPPO, CPPB, Purchasing Director

Potter County, TX

David Harder, CPSM, CPPB, Purchasing Agent

Poudre School District, CO

Jerel Nielsen, CPPO, CPPB, Purchasing and Materials Manager

Prince William County Public Schools, VA

Jim Totty, CPPO, C.P.M., Supervisor of Purchasing Office

Purchasing and Contracts Division (Orange County), FL

Johnny Richardson, CPPO, CFCM, Manager

Purchasing and Fleet Services (County of Riverside), CA

Lisa Boerner, Purchasing Manager

Purchasing, Risk Management & Materials Management (New Mexico State University), NM

Rennette Apodaca, CPPO, Director

Rensselaer Polytechnic Institute, NY

Ron Moraski, Director, Procurement Services

San Diego Association of Governments (SANDAG), CA

Susan Paez, J.D., Contracts and Procurement Manager

San Diego County Regional Airport Authority, CA

Jana Vargas, Director, Procurement

San Diego Unified Port District, CA

Garnet D. Thompson CPPO, Director, General Services and Procurement

San Diego Unified School District, CA

Arthur S. Hanby, Jr., CPPO, C.P.M., CPPB, A.P.P., Strategic Sourcing and Contracts Officer

San Jacinto Community College District, TX

Ann Kokx-Templett, Director

San Jacinto River Authority, TX

Joan Finkes, C.P.M., CPPB, CPPO, Purchasing Manager

School Board of Orange County, Florida, FL

David Oakhill, Senior Director Procurement Services

School Board of Palm Beach County, FL

Sharon Swan, C.P.M., Director

Seminole County Government, FL

Ray Hooper, CPCM, Purchasing and Contracts Manager

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South Florida Regional Transportation Authority, FL

Christopher Bross, CPPO, FCPM, FCCN,
Director, Procurement

Spring ISD, TX

Phillip Ellison, CPSM, C.P.M., RTSBA,
Assistant Superintendent

St. Johns River Water Management District, FL

Debra Stratton, CPPO, Procurement Director

State of Utah Administrative Services, UT

Nancy Orton, C.P.M., Deputy Director

Tacoma Public School, WA

Steven Demel, CPPO, Purchasing and
Contracts Manager

Tarrant County, TX

Jack Beacham, C.P.M., A.P.P., Purchasing
Agent

The Metropolitan Water District of Southern California, CA

Cuauhtemoc Torres, J.D., Unit Manager

The Palm Beach County Sheriff's Office, FL

Terence Feeney, CPPO, Division Manager

The Port Authority of New York & New Jersey

Lillian Valenti, Director

Town of Flower Mound, TX

January Cook, CPPO, CPPB, Purchasing
Manager

Town of Oro Valley, AZ

Brian Garrity, C.P.M., CPPB, Procurement
Administrator

Travis County, TX

Cyd Grimes, C.P.M, CPPO, Purchasing Agent

UC Merced, CA

Cynthi Deegan, C.P.M., Executive Director

UDOT, UT

Ahmed Jaber, Director

University of Nevada, Las Vegas, NV

Sharrie Mayden, C.P.M., Director of Purchasing
and Contracts

University of Washington, WA

Mark Conley C.P.M., Director, Procurement
Services

Union Sanitary District, CA

Roslyn Fuller, Purchasing Agent

Valencia College, FL

Ed Ames, Director of Procurement Services

Washoe County, NV

Michael Sullens, C.P.M., Purchasing &
Contracts Manager

Washoe County School District, NV

Andrea Sullivan, CPSM, C.P.M., Purchasing
Supervisor

West Virginia Purchasing Division, WV

David Tincher, CPPO, Director

Williamson County, TX

Robert Space, CPA, CPPO, Purchasing Agent

Workforce Solutions for North Central Texas, in partnership with North Central Texas Council of Governments, TX

David K. Setzer, CPSM, C.P.M., CWE,
Director of Workforce Development

Wyoming Department of Transportation, WY

Hans Hehr, C.P.P.B., Procurement Services
Manager

Board Spotlight

Phillip Ellison, C.P.M.

Phillip Ellison, C.P.M. is Executive Director of Supply Chain Services for Spring Independent School District, one of the largest of the 1200 school districts in the State of Texas.

Prior to joining Spring ISD in 2009, Ellison served in progressive roles within the Supply Chain Management organization at the University of Texas M. D. Anderson Cancer Center. He joined M. D. Anderson in 2000 as a contract specialist and grew within the organization to contract administrator and later to contract manager with a focus on IT service and supplies from 2005 to 2009. Prior to that, Ellison was Director of Purchasing for LandCare USA, a corporate landscaping company which was later acquire by the ServiceMaster Corporation and became TrueGreen LandCare. This was an acquisitions company that grew by 300% within two years. Ellison was brought in to create standardization, leverage purchasing volume and develop national contracts.

In his 19 year career in supply chain management, Ellison has also worked in oil & gas, engineering & construction, electronics brokering and electronics manufacturing.

Ellison earned a Master of Business Administration degree from the Bauer School at the University of Houston in 2006 and a Bachelor of Business Administration degree from the University of Houston - Downtown in 1995. He is also a graduate from the State University of New York with a degree in Jewelry Design.

Ellison has served on the President's Alumni Advisory Council and the College of Business' Strategic Planning Committee at the University of Houston - Downtown. He has also served on the Professional Development Committee with the Houston Chapter of the Institute for Supply Management.



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News and Notes

Appointment

NPI has appointed Diane Palmer-Boeck to represent our organization on the Universal Public Procurement Certification Council (UPPCC). The NPI membership is appreciative of her service and we know she will represent us well!

Scholarships Awarded!

NPI is pleased to announce the two winners of the NPI Scholarship Awards. They are: Sherry Mulkey, A.P.P., CPPB, Senior Buyer from Denton County and Karen Sonley, Buyer with the City of Bryan Texas! Both candidates wear several hats in their current positions and are anxiously awaiting the NPI Conference in October. NPI has paid for their registration as recipients of the NPI Scholarship Award. Congratulations to you both! Be sure to welcome and congratulate them at the conference. Nice work Sherry and Karen!

NPI Website

The Board of Directors has initiated a comprehensive website re-design to provide for more content, enhanced functionality and increased usability. Look for the new design in the coming months!

Certifications

Congratulations to Dawn Berry, Second Vice President, who recently received her Certified Professional Public Buyer (CPPB) certification from the UPPCC. Well done Dawn!



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